



MSO BULLETIN 08.08.25
August 8, 2025

BUSINESSOWNERS LOSS COST 2021 PROGRAM APPROVED IN MARYLAND

BACKGROUND

MSO®, Inc. has introduced a new Businessowners classification, rating, and loss costs manual for Maryland. This is a separate, optional program. It does not replace the current filed and approved rate manual. This program includes a number of forms and endorsements related to the program.

Highlights of the program include:

- Broadened Classification Plan supporting a greater variety of Businessowners exposures
- Loss costs defined by county
- Separate multiplicative rating algorithms for buildings, business personal property, and liability coverages
- Revised construction definitions
- Revised protection definitions
- Limit of insurance relativities for buildings and business personal property, resulting in more competitive outcomes at higher limits of coverage
- Standard \$500 Part I deductible
- Additional Part I deductible options
- Optional percentage windstorm / hail deductibles
- Expanded central station alarm credits
- Removal of surcharge for fuel pumps
- Liability exposure base determined by limit of insurance, payroll, or sales
- Additional options for liability and medical payments aggregate and products / completed operations aggregate
- Optional liability property damage deductible
- Options for higher limits of Medical Payments to Others coverage
- Expanded IRPM, applicable to Part I and to Part II separately
- Specialty programs and Special Contractors incorporated into the manual

MSO ACTION

MSO, Inc. has filed and received approval for the BOP Loss Cost Manual 2021 program in Maryland.

In addition to previously filed and approved Businessowners forms, the following forms are for use with the new program (some of which accommodate writing Special Contractors risks):

- BU 0139 05 20 Deductible Insurance - Property Damage Liability – Part II
- BU 0142 05 23 Green Upgrade Supplemental Coverage – Part I
- BU 0233 01 09 Loss Payee - Contract of Sale
- BU 0252 07 20 Windstorm or Hail Percentage Deductible – Part I
- BU 0401 05 23 Businessowners Policy
- BU 0402 05 23 Named Perils – Businessowners Policy
- BU 0406 05 23 Condo Association BOP Policy
- BU 0415 05 23 Bed & Breakfast BOP Policy
- BU 0430 05 23 Self Storage Facility BOP Policy
- BU 0457 05 23 Craft Brewery BOP Policy
- BU 0529 11 22 Cyber Event Exclusion
- BU 0701 05 23 Special Contractors Policy Form
- BU 0703 12 22 Supplemental Declarations
- BU 0704 06 20 Declarations Extension
- BU 0705 06 20 Janitorial Operations Enhancement
- BU 0706 06 20 Supplemental Declarations - Janitorial Operations
- BU 0707 06 20 Outdoor (Exterior) Building Glass Coverage
- BU 0708 06 20 Loss Payable Special Condition
- BU 0709 06 20 Theft Loss Limitation
- BU 0710 06 20 Collapse / Explosion / Underground Hazard Specified Exclusions
- BU 0711 06 20 Collapse / Explosion / Underground General Exclusions
- BU 0712 06 20 Designated Ongoing Operations Exclusion
- BU 0714 06 20 Damage to Your Work Performed by Subcontractors Exclusion
- BU 0715 06 20 Additional Insured - Contractors / Lessees / Owners – Form A
- BU 0716 06 20 Additional Insured - Contractors / Lessees / Owners – Form B
- BU 0717 06 20 Hired Automobile Liability
- BU 0718 06 20 Nonowned Automobile Liability
- BU 0719 06 20 Hired / Nonowned Liability

- BU 0721 06 20 Supplemental Declarations - Uninsured / Underinsured Motorist - Mobile Equipment
- BU 0722 06 20 Theft Exclusion
- BU 0740 01 21 Uninsured / Underinsured Motorists – Mobile Equipment – Maryland
- BU 08 01 05 23 – Businessowners Home Business Policy

COMPANY ACTION

The new Businessowners program was not filed on behalf of member companies, but rather as an alternative to the current rate based manual in Maryland. Any company wishing to adopt this manual must prepare their loss cost multiplier(s) and make appropriate filings with the Maryland Insurance Administration. A company with an existing Businessowners book of business must demonstrate the potential impact of the filing on these policies. We encourage implementation of a transitional rule to manage annual impact on individual policyholders.

MSO staff is available to assist companies transitioning to the new program.

DISTRIBUTION

Related materials will be added to our website:
<https://pm.msonet.com> for affiliated company access.

QUESTIONS

Contact Mary Beegle at 800-935-6900.