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*“Personalized training gives underwriters and claims adjusters deep insight into MSO coverage forms for consistent and efficient company operations.”*



**Nils Deacon**

Manager, Inspections and Rating Services

*“Our team enjoyed the presentation as Nils’ experience in this topic was highly evident. They are looking forward to part 2.” - Michael G. Mansfield, Commercial Lines Underwriting Manager, Farmers of Salem*



**Richard (Rich) Pelkofsky, CPCU, CIC, CRM, CCP, AFIS**

Senior Product Development Analyst

*MSO’s ag coverage expert emphasizes, “Evolving dynamics of the farming industry make underwriting today’s agribusiness especially important . . . and challenging.”*

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