



# MSO Commercial Liability Program

**Overview** The MSO Commercial Liability Program is designed with the user in mind. Forms are easy to read and understand. The program allows you more control over what you write than standard industry programs.

## Program Highlights



### **Universal, Simplified Classifications**

MSO's Commercial Property and Commercial Liability programs use an "all lines" system. The first digit of the four digit class code identifies the liability class within the "parent" property classification. This greatly simplifies policy rating. Broad business categories are broken into thirteen groups. Classifications are listed alphabetically in each group, making it easy to find the applicable classification. It also enables you to see the other descriptions within the type of business categories. The special coverage and rating procedures applicable to some liability classes (e.g. swimming pools) are grouped in the GL rules pages, rather than cluttering the classification pages with notes.

### **Simplified Manual**

Area is maintained as the rating base for traditional OL&T type risks, and payroll for M&C risks. This eliminates the need to obtain gross sales information, which is often difficult and costly to validate. Area information is readily available from the MSO Property Rating Report that is done for each risk. This eliminates the need for an audit.

### **Convenient Coverage Options that Reduce Paperwork**

MSO makes it easier to meet the needs of insureds who require only basic OL&T type coverage. MSO offers a separate Basic General Liability Form (MCL 030), with a reduced rate. Most standard industry programs require you to use a comprehensive form and attach various limiting endorsements to provide the same basic coverage.

### **Products Coverage Options**

MSO includes Products/Completed Operations in the main form. Coverage is provided by showing an entry on the Declarations page and charging the appropriate premium. To exclude Products/Completed Operations coverage, you don't need a separate endorsement. Simply leave the Declarations blank, or, preferably, show "None" or "N/A" for Products. Stand-alone Products/Completed Operations coverage is available with MCL 040. This is ideal for insureds with a discontinued products exposure that they still wish to cover. A separate products charge applies for all classes. In many cases, this is a flat premium charge.

### **Flexibility**

Coverage may be written on a monoline or package basis, using the MSO Commercial Property Program or another industry property program.



## ***Features Common to All MSO Programs***

### **Supplemental Coverages**

Most industry programs provide incidental coverages as exceptions to exclusions. In contrast, MSO uses pure exclusions, showing the "exceptions" as what they truly are, Supplemental Coverages. Examples include Incidental Alcoholic Beverage Coverage and Incidental Automobile Coverage.

### **Trigger Endorsements**

Commonly used endorsements are preprinted in MSO policies, for example, the contractual coverage limitations in the Commercial Liability form. Coverage is "triggered" by listing the endorsement number on the Declarations page. Trigger endorsements simplify policy assembly by reducing the number of pages to be attached.

### **Access to Manuals and Forms**

MSO manuals and forms are distributed to member companies on a quarterly CD-ROM, at no additional charge. At the request of a member company, the CD-ROM can also be sent to independent adjusters to help streamline claims handling. In addition to standard MSO materials, company-specific manual pages and forms are included on the CD-ROM. Companies may also access manuals and forms via our website.

### **Ability to Customize**

MSO programs are designed to be easily customized. MSO staff will gladly develop and file custom manual pages and forms for subscriber companies.

### **Simplified Statistical Coding and Reporting Takes the Burden Off Insurers**

The MSO Statistical Plan requires the same coding by line for all companies, regardless of size. It utilizes the same basic record layout for each line of business and is designed to only collect data of vital importance. For companies working with more than one rating bureau, AAIS and ISO coding can be converted to MSO for easy data collection. MSO handles the filing of all summary reports with the state insurance departments. Copies are automatically sent to subscriber companies. To satisfy individual pricing, underwriting and marketing planning needs, a full range of custom reports is also available.

## ***The MSO Advantage***

With MSO, you have direct access to the industry experts who developed the programs. MSO staff will work with you to customize the program to meet your marketing and underwriting needs. We offer free training for your staff, and support for your computer programmers.